National Institute of Cardiovascular Diseases
Rafiqui (H.J.) Shaheed Road, Karachi
Tel No. 3521-8530, 9920-1271 Ext. 419 – Fax No. 9920-1289
Website: www.nicvd.org

Total No. of Sheets: 11

TERMS & CONDITIONS
Tender No. SS/2020, Dated 28.07.2020
FOR THE YEAR 2020-2021 & 2021-2022

Supply & installation of ECHOCARDIOGRAPHY Machines for NICVD Satellite Centers Qty. =10

i) Cost of Tender is Rs. 1000/- (Rupees One Thousand only) [Not refundable].
ii) Tender Selling Date from 04-07-2020 to 20-07-2020.
iii) Tender Submission Date 28-07-2020 before 11:30 a.m. (in Procurement Department)
iv) Tender will be opened on 28-07-2020 at 12:00 Noon in Conference Hall/Nursing Hostel Building of NICVD, Karachi.

NOTE:
Read the Terms & Conditions carefully.

Tenderers are required to comply all the clauses mentioned in the Terms and Conditions of the tender and any deviation will forbid them in competing the tender.

1. In this tender TWO Envelopes procedure of SPPRA-2010 46(2,a) will be followed i.e. (i) The bid shall comprise two separate envelopes. Each envelope shall contain separately the financial proposal and the technical proposal (ii) The envelopes shall be marked as “Financial Proposal” and “Technical Proposal” in bold and legible letters to avoid confusion each envelope should be dropped in separate box (iii) initially, only the envelope marked “Technical Proposal” shall be opened (iv) The financial proposals of bids will opened publicly, time date and venue will be announced later.

a) In Technical Bid, the bidder must provide original data sheet and technical brochure and all other documents; otherwise, the bid will be ignored. The technical evaluation will be done on the basis of data sheet provided by the vendor as per technical bid.
b) In Financial Bid, the vendor should mention financial offer along with a Bank Draft/Pay Order/Bank Guarantee of 1% value of the quoted item, in the name of Executive Director, NICVD, Karachi. In case the tender is accepted by competent authority and the supplies are not made according to samples/specification within stipulated time (i.e. 90days) the bid security for the tender would be forfeited to the NICVD account. In case of default the firm may be black listed or financial penalties may be imposed depending upon the gravity of defaults/circumstances in each case as mentioned in Ministry of Health letter No. F.11.9/96-PHC of June 04, 1996. In-time supply must be assured

2. The disclosure of firm’s Product price at the time of opening of technical bid will result in the rejection of the bid.
3. No tender will be entertained without bid security, The bid security will be forfeited to Government Accounts in case of non-submission of security money within seven (7) days of receipt of the other letter.
4. Conditional Tender(s) will not be accepted.
5. The previous bid security or security money will not be carried forward. If any tenderer encloses a cheque with the tender their tender will be rejected out rightly.
6. Principle, Sole Agent, Authorized Distributor can participate in the tender.
7. The rates once mentioned in tender will be final and no change therein will be accepted after the tender opening. Rates should be inclusive with sales tax / without sales tax on taxable articles.
8. The rate should be quoted on FOR ( C & F price will be required for imported items).
9. First Scrutiny of technical bids will be performed by the technical committee. Financial Bids of those firms will be opened which qualify technically.
10. The successful bidder will be required to submit security money in shape of pay order/ deposit / Bank Guarantee at call @ 5% of the total value of order in the name of NICVD, Karachi within Seven (7) days which will be kept with NICVD till the end of the Warrantee period of Three (3) years.
11. The vendor has to quote only one rate for each item as per tender specifications. No alternate model will be accepted, only first offer will be considered. Hand written tenders or any over writing, cutting, erasing will liable to be ignored.
12. Bid validity period will remain for 90 days as per SPPRA rules 2010 (Amended 2019).
13. Vendor will be responsible for pre-requisition installation, free of cost and also responsible for pre-installation work, if required.
14. Goods will be handed over to the Stores Department, NICVD, Karachi, with a copy of Delivery Challan.
15. Price escalation will not be allowed.
16. The original tender purchase receipt issued by the NICVD should be submitted along with Technical Bid.
17. If vendor doesn’t supply of goods in accordance with the supply order or fails to supply according to terms and conditions or in case of any other default, it will be black listed and the bid security will be forfeited.
18. The payment will be made after getting the Satisfactory Report of the Incharge of User Department. Warranty of each equipment will be consider from date of signed satisfactory report
19. Income tax will be deducted according to Government Rules. A Copy of income Tax and GST Registration Certificate should be submitted along with Technical Bid.
20. The Vendor should submit a Data Sheet according to the Tender Specifications Format mentioned in the tender and highlight the tender specifications in their Technical Data Sheet. Additional Feature can be mentioned separately.
21. The vendor should attach copy of last three year Income Tax return. Original copy should be provided on request.
22. Tender which does not fulfill the prescribed conditions in the tender is liable to be ignored.
23. The Executive Director, NICVD, Karachi, reserve the right to increase or decrease the quantity mentioned in the tender.
24. All amendments charges in the L/C will be bear by the tenderer/tender winner.
25. Certification that no Government servant has directly or indirectly has a share or interest with our firm.
26. Providing of Sample is Mandatory if demanded.
27. The equipment offered must be of latest version/generation and in case the old model is offered, it will not be considered, even though it is as per the tender specifications.
28. The bid security will be forfeited.
29. All equipment should be Dicom Compatible, if applicable, and must be FDA/CE/JIS marked.
30. NICVD will issue Proforma Invoice Request. The vendor will carry out all works regarding the import of equipment i.e. from opening of L/C to delivery and installation.
31. The attached questioner Performa must be properly filled and should be complete in all respect. In case questioner Performa is incomplete or information formations provided are incorrect, the tender shall be rejected.
32. A copy of technical Bid in CD should be attach with technical proposal in word / Excel Format.

INSTRUCTION FOR PURCHASE ON C&F BASIS.

If contract / purchase order place on C&F basis following instructions / terms and conditions will also be followed:

I. NICVD will issue Proforma Invoice Request. The vendor will carry out all works regarding the import of equipment i.e. from opening of L/C to delivery and installation.
II. The vendor has to open Letter of Credit in the name of Director, NICVD, Karachi. For items as per Proforma Invoice. A copy of all documents should be submitted to NICVD time to time. NICVD is also the consignee of the equipment or NICVD will open L/C after getting the Performa Invoice from Vendor as per agreed rates/quotation/approved rates.

III. NICVD will assist the vendor in clearing the consignment. NICVD will provide UNDERTAKING and other letter for the exemption of the payment of Sale Tax, Customs Charges, Income Tax and Other Taxes applicable on such import.

IV. NICVD will not be responsible for escalation of currency rate after opening the tender.

V. Vendor should mention / Include all expenses related to the import until clearance.

I / We agreed above mentioned terms & conditions:

Note: Only one representative of a firm who has been authorized will be present at the time of opening of tender.

Name of Supplier / Bidder ______________________________ Signature __________

Full Address__________________________________________________________

Contact person Name: __________________________

CNIC # __________________________

Postal Address __________________________

E-mail Address __________________________

Stamp __________________________

Phone No. __________________________

Fax No. __________________________

Mobile No. __________________________

WITNESSES

1. __________________________

2. __________________________
### TENDER LIST
**Tender No. 5S/2020, Dated 28.07.2020**
**FOR THE YEAR 2020-2021 & 2021-2022**

#### Supply & Installation of ECHOCARDIOGRAPHY Machines for NICVD Satellite Centers Qty. = 10

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Description</th>
<th>Qty.</th>
</tr>
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<tbody>
<tr>
<td>1.</td>
<td><strong>ECHOCARDIOGRAPHY MACHINE</strong>&lt;br&gt;A complete dedicated digital Echocardiography unit for wide range of premium performance application of cardiovascular imaging in pediatrics and adult. Built in workstation / data management system for digital acquisition, storage and review of complete ultrasound studies including static and dynamic clips in DICOM format, read/write zoom. Studies can be reviewed and output to CD / DVD/MOD. The machine must have sharp and high quality image reproduction with heavy duty performance. It should have minimum following specification:&lt;br&gt;<strong>DISPLAY:</strong>&lt;br&gt;FULL HD resolution 1920x1080. Display size Min. 23” LCD / TFT, tilt able and swiveable type</td>
<td>10</td>
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<td>2.</td>
<td><strong>OPERATION MODES</strong>&lt;br&gt;B, 2D, M-Mode,&lt;br&gt;Power Doppler,&lt;br&gt;HPRF,&lt;br&gt;Spectral Doppler,&lt;br&gt;Color Doppler,&lt;br&gt;TDI/Velocity Mode,&lt;br&gt;PW Doppler,&lt;br&gt;Duplex and Triplex Doppler,&lt;br&gt;CW Doppler Steerable and ECG Gating.</td>
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<tr>
<td>3.</td>
<td><strong>CONTROL PANEL</strong>&lt;br&gt;Alphanumeric keyboard with built – in trackball.&lt;br&gt;12-Inches or more Touch Control Panel Screen.&lt;br&gt;Direct access to system functions through dedicated keys.&lt;br&gt;Indicator lights identify activated keys.&lt;br&gt;Audio volume control with Bi-Directional/ Stereo speakers and foot switch.&lt;br&gt;Users selectable image magnification control.&lt;br&gt;Adjustable transmit focusing control.&lt;br&gt;Total and lateral gain compensation control(6 or more)&lt;br&gt;4-Active Transducer Connector for Transthoracic and 1 connector for pencil probe.</td>
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<td>4.</td>
<td><strong>CALIPERS / MEASUREMENTS:</strong>&lt;br&gt;6 to 8 calipers for measurement per screen trace length measurements for: Distance, angle, distance depth from skin line, area, circumferences, compound / volume, slope, time, heart rate and acceleration.</td>
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<td>5.</td>
<td><strong>APPLICATION:</strong>&lt;br&gt;Cardiac,&lt;br&gt;Peripheral,&lt;br&gt;Pediatric,&lt;br&gt;Adult Cephalic and Trans esophageal with all required software for measurements.</td>
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<td>6.</td>
<td><strong>OPERATING MODES:</strong>&lt;br&gt;2D tissue&lt;br&gt;2D angio flow&lt;br&gt;Color M-Mode,&lt;br&gt;Tissue velocity M-mode,&lt;br&gt;Tissue strain imaging ,&lt;br&gt;Disynchrony imaging,&lt;br&gt;Continuous wave Doppler,&lt;br&gt;Tissue m-mode,&lt;br&gt;Pulse wave Doppler,&lt;br&gt;Tissue Doppler imaging / tissue velocity imaging,&lt;br&gt;Tissue tracking,&lt;br&gt;Tissue synchronization,&lt;br&gt;Blood flow imaging,&lt;br&gt;Blood flow angio flow imaging</td>
<td></td>
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</tbody>
</table>
7. **DISPLAY MODES:**
Live and stored display format: full size and split screen.
Review image format: for still and cine,
simultaneous capability B+PW,
B+ CFM/TVI+PW,
CW.
B+ or triplex mode,
B+ color split screen display.,
B+ Color Screen display.

8. **FRAME RATE:**
Minimum 1000fps or more.

9. **CINE MEMORY:**
Min. Cine Memory for 900MB or more.

10. **IMAGE VIEWING DEPTH**
20-280mm or more for cardiac application

11. **IMAGING MODES / TECHNIQUES:**
Tissue harmonic Imaging, Color Angio, Tissue Doppler Imaging / Tissue Velocity Imaging,

12. **Tissue Imaging** (Display real time Doppler shift information from moving tissue to better visualize and quantity myocardial function).
Capability to display time difference in Myocardial motion in color for CRT (Cardiac resynchronization therapy).
Quantitative Strain Rate Imaging (Doppler & Speckle tracking rate): An advanced Quantitative technique of tissue Doppler velocity. 2D SPECKLE TRACKING WITH 6 SEGMENTAL STRAIN.
STRAIN RATE,
STRAIN IMAGING BASED ON 2D WALL.
MOTION TRACKING,
VELOCITY,
DISPLACEMENT,
ROTATION,
RADIAL STRAIN TO EVALUATE MUSCLETHTICKING OF HEART FOR DYSFUNCTION HEART MUSCLES ALONGWITH GRAPHIC DISPLAY.
AUTOMATIC TRACKING OF EPICARDIAL AND ENDOCARDIAL BORDERS TO VISUALIZE AND MEASURE RADIAL STRAIN STUDIES Myocardial performance index for the assessment of pediatric and adult heart.

13. **STRESS ECHO**
Integrated multi stage stress echo system for advance and flexible stress echo Acquisition and measurement for LV B-Mode imaging.
Touch command screen should be tilt able for easy work flow.
System should have high frequency linear probe measurement frequency upto 18 MHZ.
System should have 4 active transducer connectors.
System should have scanning depth of 40 cm or more.

14. **STORAGE DEVICE**:
Built-in CD / DVD Drive & 500HDD.
Separated CD-R Recorder must be optionally quoted

15. **SYSTEM DYNAMIC RANGE**:
Dynamic range minimum 300 dB or more

16. **COMMUNICATION SOFTWARE**:
System should conform to DICOM 3 communication software for: Image Storage, print, Query / Retrieve, Network Communication.

17. **PORTS**:
Video Output, 4 or more USB Ports, Networking, STANDARD

18. **TRANSDUCERS**:
Multi frequency Linear Probe to cover frequency of 4.0-10.0 MHz.
Multi frequency Phased array sector probe to cover 2.0–5.0MHz.
Multi frequency Phased array sector probe to cover 3.0 – 8.0MHz.

19. **ACCESSORIES**
Online UPS for 30 min. backup time with local trolley
Digital B/W Thermal Printer with 50 rolls of papers.
OPTIONAL (MUST BE QUOTED, OTHERWISE BID WILL BE REJECTED)
Multiplane TEE Transducer (3-6 Mhz) for Adults
Multiplane TEE Transducer (3 – 7 Mhz) for Paeds
Multiplane TEE Transducer (3-8 Mhz) for Neonates having weight between 2.5-10 KG. Tip size should be 7.6mm x 5.6mm x 5.2 mm (width/height/diameter)
Time curve analysis to perform Quantitative analysis using a graph to visualize the change in intensity over time.

20. **ULTRASOUND REVIEW WORKSTATION** (from same company as ultrasound) capable of receiving ultrasound images with data management capability.
System must be multi-modality and capable of receiving CT including CT Coronary images besides ultrasound.
System to be complete with DICOM Q/R, DICOM EXPORT, DICOM SCU, DICOM SCP, DICOM Print and DICOM Archiving (CD/DVD).
Workstation should have specialized 2D all motion analysis software for Strain, Strain rate, rotation for LV, myocardial deformation by speckle tracking.
Stress echo module for storing and reporting stress echo.
Optionally quote cardiac fusion software for superimposing cardiac CT coronary images on ultrasound polar maps with ECG synchronization.

21. **Training:** International technical/Application training for two biomedical engineers.
**Manuals:** Original Operator and technical manuals (Hard copy & soft copy) along with error codes and part number wise catalogue of spare parts. Including all software CDs
**Demo:** Demonstration & Recommendation is mandatory from End User.

22. **KNOCK OUT CLAUSES:**
- Machine should be of Latest Model.
- Quoted model has at least 15 installation basis to all over Pakistan.
- Required at least 05 satisfactory certificates in recent dates from the end user of quoted model.
- Required dedicated engineer on continuous placement basis during the warranty period

To be delivered with complete original accessories.
**Certification FDA / CE/ JIS/ MHLW (any 2 certificates are mandatory).**
**Country of Origin:** USA/ Japan/ Western Europe
**Warranty** 3 years with parts
**DATA SHEET**

**Tender No. 5S/2020, Dated 28.07.2020**

**FOR THE YEAR 2020-2021 & 2021-2022**

**Supply & installation of ECHOCARDIOGRAPHY Machines for NICVD Satellite Centers Qty. =10**

<table>
<thead>
<tr>
<th>S.NO</th>
<th>A- MANDATORY</th>
<th>Tick relevant box</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Name, Address, Tel, Fax# E-mail Address</td>
<td></td>
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<tr>
<td>2</td>
<td>National tax Number(NTN)</td>
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<tr>
<td>3</td>
<td>Latest Income Tax Certificate or Income Tax exemption certificate.</td>
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<tr>
<td>4</td>
<td>Copy of Sales Tax Registration.</td>
<td></td>
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<tr>
<td>5</td>
<td>Latest Sales Tax Certificate or exemption certificate.</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Name of Banker with Current Bank statement.</td>
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<tr>
<td>7</td>
<td>Bid Security (1% of Bid Value of the quoted items) As per clause no 1-b with commercial bid.</td>
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<tr>
<td>8</td>
<td>A copy of valid agency certificate/agreement valid for till next financial year, against tender no. 5S/2020</td>
<td></td>
</tr>
</tbody>
</table>
| 9    | 1. Literature and catalogue of quoted items in English.  
   2. Demonstration must required |  |
| 10   | Affidavit that the firm has never been black Listed and List of litigation with clients(if any) and nature of litigations |  |
| 11   | Original tender purchase receipt. |  |

**EVALUATION OF CRITERIA**

(TOTAL 100 MARKS)

<table>
<thead>
<tr>
<th>S.No</th>
<th>Technical Evaluation</th>
<th>Marks</th>
</tr>
</thead>
<tbody>
<tr>
<td>01</td>
<td>No Major Deviation Specification.</td>
<td>15</td>
</tr>
<tr>
<td>02</td>
<td>Bidder is in health care business since last 05 years (Documental evidence required).</td>
<td>10</td>
</tr>
<tr>
<td>03</td>
<td>Company staff list at least <strong>02 services Engineers</strong> and Company Service back setup in Karachi &amp; interior Sindh. (Documental evidence required).</td>
<td>10</td>
</tr>
<tr>
<td>04</td>
<td>Warranty of Machine 3 Years with parts. (Documental evidence required).</td>
<td>15</td>
</tr>
<tr>
<td>05</td>
<td>Vendor install same equipment in at least 2 hospitals of 200 beds since last 03 years. (Documental evidence required).</td>
<td>10</td>
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<tr>
<td>06</td>
<td>Recommendation from end-user.</td>
<td>15</td>
</tr>
<tr>
<td>07</td>
<td>Business turnover of 5 million (Documental evidence required).</td>
<td>05</td>
</tr>
<tr>
<td>08</td>
<td>Equipment must be CE /FDA/ JIS marked</td>
<td>15</td>
</tr>
</tbody>
</table>
| 07   | **Bio Data of key personnel with designation, education & experience and details of man power.**  
   **Detail of experience of the firm of relevant to the subject**  
   **List of orders with cost completed by the firm during last 2 years**  
   **Detail of Registration with major organizations**  
   **Original terms and conditions duly signed and stamped including all papers should be signed and stamped by competent authority.**  
   ** Undertaking that the firm will supply the stock within 20 days & items will be stamped.**  
   **Certificate that the prices quoted are not high or more than local/imported market.**  
   **A certificate that the firm will abide all terms and conditions of the tender infringement for consequence as recommended by the competent authority.**  
   **A certificate that the Quoted price will remain unchanged till the completion of the tender period.**  
   **A Certificate that the items has registered by country of origin and they are using for local population** | 10    |
### SUPPLIERS QUESTIONNAIRE / PERFORMA
(To be filled in by the vendor)

<table>
<thead>
<tr>
<th>Equipment ______________________________</th>
<th>Model __________________________</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturer ___________________________</td>
<td>Supplier ________________________</td>
</tr>
</tbody>
</table>

1- Year of Introduction of the offered model: 
   Version (if same model revised): 

2- Number of equipment installed (Please provide Names of institution for Pakistan / Islamabad).
   - World wide. 
   - In Pakistan. 
   - In Islamabad/Rawalpindi. 

3- Manuals to be provided: 
   - Service. 
   - Parts List 
   - Electrical Drawing / Schematics 
   - Operational / Application 

4- Spare parts Availability Guarantee (No of years) 

5- Source of spares availability Lead time 
   - Local 
   - Overseas 

6- Equipment life period (number of years) 

7- Do you hold specialized tools/test equipment required for. 
   - Maintenance 
   - Calibration 

8- Annual Maintenance contract Price: 
   - Parts and Labor: 
   - Labor without parts: 

9- On call service charges: 
   - Minimum 
   - Per day 

10- In case of in house maintenance by NICVD engineers are you willing to provide following during post warranty period. 
   - Back up engineer support whenever requested 
   - Prompt supply of spares/consumables 

11- Are you authorized representative of manufacturer 

12- No of Factory trained engineer available locally 

13- Total number of years in business: 

14- Warranty period (Please provide following details): 
   - Uptime Guarantee: % 
   - Response time to maintenance requested Hrs. 
   - No of PPM/Year: 
   - Any other: 

15- Do you have any objection/concerns to use similar Specification spares of alternate/other manufacturer 
   - Yes 
   - No
16- Comprehensive NICVD Engineer Training
   if yes state what included
   - Training Fees  Yes  No
   - Airfare        Yes  No
   - Boarding/Lodging  Yes  No
   - Free of charge Yes  No
   - None of the above  Yes  No

17- Up-gradation possibility.
   - Hardware  Yes  No
   - Software  Yes  No

If above has any cost please provide the details of up-gradation with estimated price.

Please state safety standard conformance (e.g. IEC 601, FDA, AAMI etc):

18- Pre-Installation services requirements:

<table>
<thead>
<tr>
<th>Service</th>
<th>Requirement</th>
<th>Included</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power</td>
<td>KW</td>
<td></td>
</tr>
<tr>
<td>Voltage</td>
<td>Single/Three phase</td>
<td></td>
</tr>
<tr>
<td>Gas</td>
<td>Cubic/hr</td>
<td></td>
</tr>
<tr>
<td>Water</td>
<td>Galleons/Liter/Hour</td>
<td>PSI (Pascal)</td>
</tr>
</tbody>
</table>

(If pre-treated water required, please provide details)

Installation time: _______________________

Installation/commissioning by whom: _______________________

19- Environmental Parameters Limits:

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Requirement</th>
<th>Included</th>
</tr>
</thead>
<tbody>
<tr>
<td>Temperature</td>
<td>Centigrade / Fahrenheit</td>
<td></td>
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<tr>
<td>Humidity</td>
<td>%RH</td>
<td></td>
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</tbody>
</table>

AAMI - American Association for medical instrumentation.

20- Any other specific requirement (e.g. UPS, Voltage Stabilizer etc. provide details):

21- Briefly state facilities and benefits provided during warranty period.

22- Please give the rates of consumable, Disposable items and parts required for proper functioning of Machine/equipment life period of each item (in days/months).
TENDER PROFORMA FOR FINANCIAL BID

Tender No. 5S/2020, Dated 28.07.2020

FOR THE YEAR 2020-2021 & 2021-2022

Supply & installation of ECHOCARDIOGRAPHY Machines for NICVD Satellite Centers Qty. =10

<table>
<thead>
<tr>
<th>Sr.#</th>
<th>Description</th>
<th>Specification of Quoted items</th>
<th>Qty.</th>
<th>Unit</th>
<th>Reg #</th>
<th>Make</th>
<th>Country of Origin.</th>
<th>C &amp; F Price</th>
<th>Rate per Unit F.O.R. Price</th>
<th>Delivery Period</th>
<th>With or Without Sales Tax.</th>
</tr>
</thead>
</table>

Signature

Official Seal
TENDER PROFORMA FOR TECHNICAL BID

Tender No. 5S/2020, Dated 28.07.2020
FOR THE YEAR 2020-2021 & 2021-2022

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<th>Country of Origin.</th>
<th>Warranty</th>
<th>Delivery Period</th>
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Signature

Official Seal